



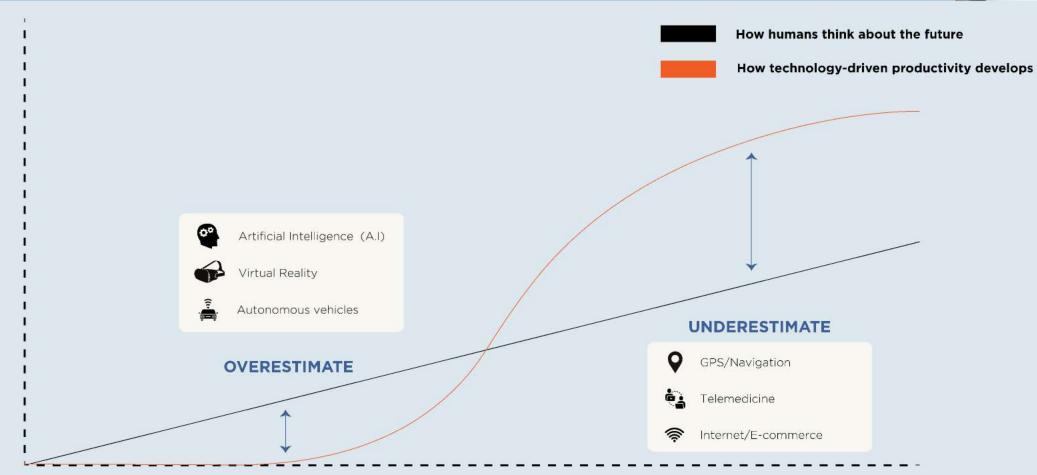


AMARA'S LAW

"We tend to overestimate the effect of a technology in the short term or short run and underestimate the effect in the long run." Roy Amara, Scientist and Futurist



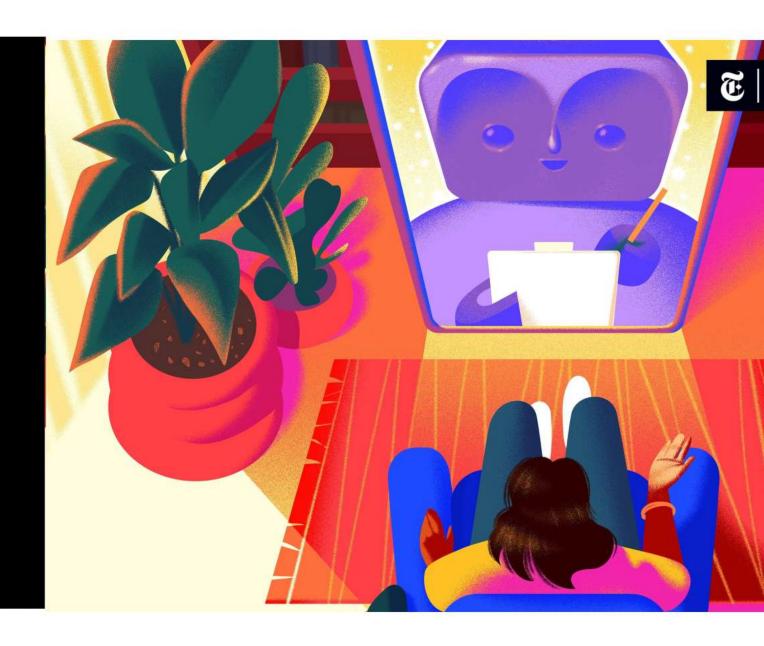
Impact

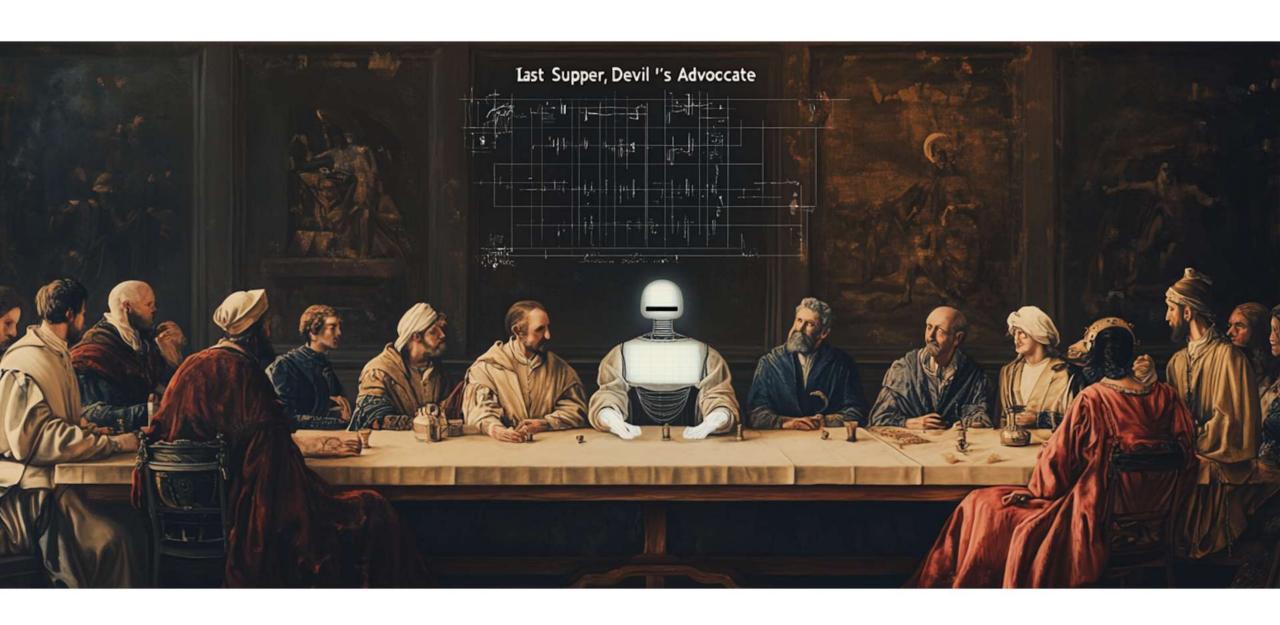


Time

Something Bothering You? Tell It to Woebot.

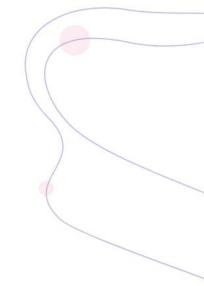
When your therapist is a bot, you can reach it at 2 a.m. But will it really understand your problems?





50% of clinicians' time is not spent on patient care

Learn how clinics, surgeries, hospitals, and studios of all walks of clinical life are using Heidi.





Clinicians spend more than 2 hours every day on tasks other than patient care.



Clinicians lose an average of \$66,000 every year due to wasted time.

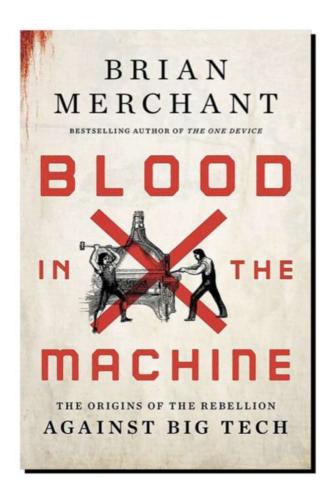


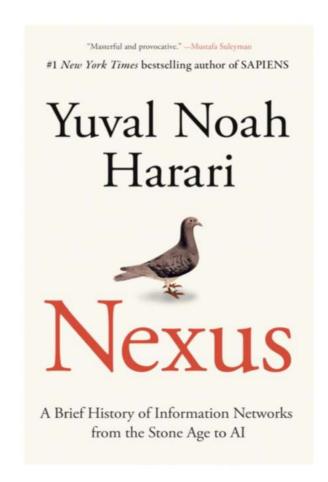
Doctors can be 2x faster and better in patient care tasks.

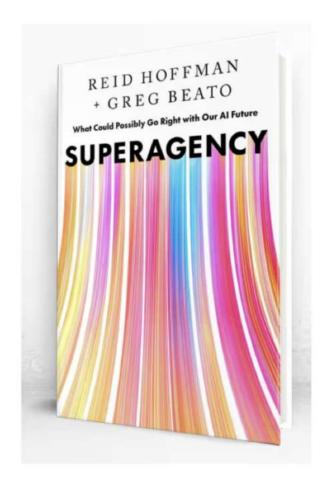




Anders' Book Club









I've come up with a set of rules that describe our reactions to technologies:

Anything that is in the world when you're born is normal and ordinary and is just a natural part of the way the world works.

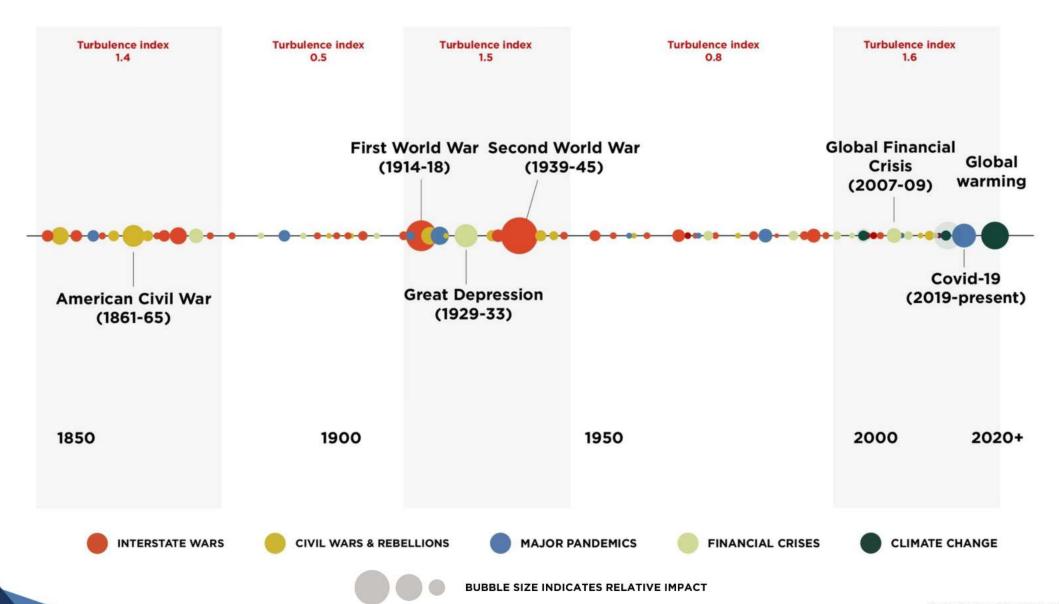
Anything that's invented between when you're fifteen and thirty-five is new and exciting and revolutionary and you can probably get a career in it.

Anything invented after you're thirty-five is against the natural order of things."

DOUGLAS ADAMS, THE SALMON OF DOUBT

WE'RE LIVING IN VUCA TIMES

Volatility • Uncertainty • Complexity • Ambiguity



History suggests companies who invest in innovation through a crisis outperform peers during the recovery.

Normalised market capitalisation, index (Q1 2007 = 100)



'Identified as companies on the Fast Company World's 50 Most Innovative Companies list for ≥2 years through a crisis, normalised to 2007.

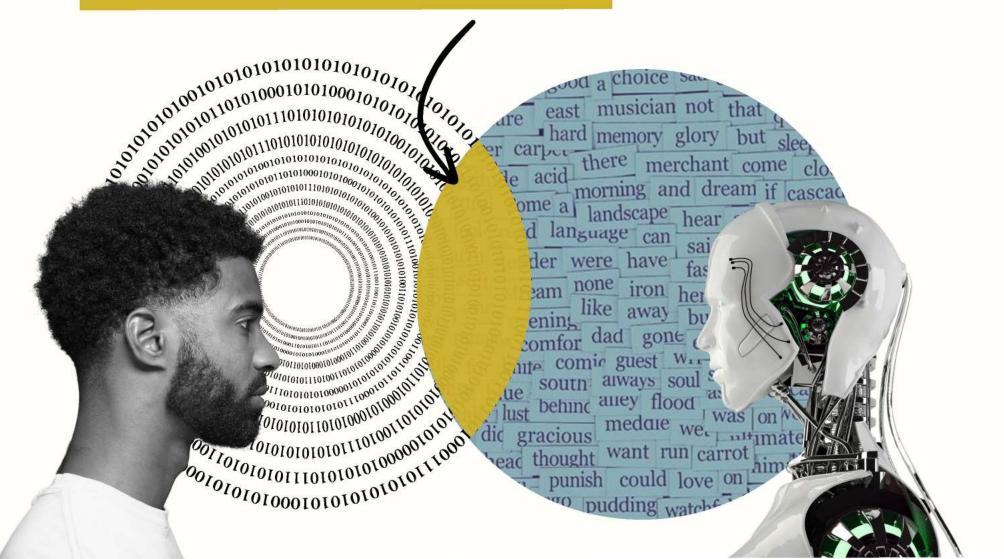
"Innovation in a crisis: Why it is more critical than ever" June 17, 2020, McKinsey

https://www.mckinsey.com/business-functions/strategy-and-corporate-finance/our-insights/innovation-in-a-crisis-why-it-is-more-critical-than-ever



Al now speaks human. This means that we are all coders now.

WHAT HUMAN IMPACT/INNOVATION WILL YOU CODE FOR?



Wo/Man & Machine





HOW TO PIVOT TO AN AI GROWTH MINDSET



I am not good at this
I give up
It's good enough
I can't make this any better
This is too hard
I made a mistake
I just can't do it
I'll never be that smart
Plan A didn't work
My friend can do it

What am I missing? I'll use a different strategy Is this really my best work? I can always improve This may take some time Mistakes help me learn I am going to train my brain I will learn how to do this There's always Plan B I will learn from them



MINDFUL TECHNOLOGY.

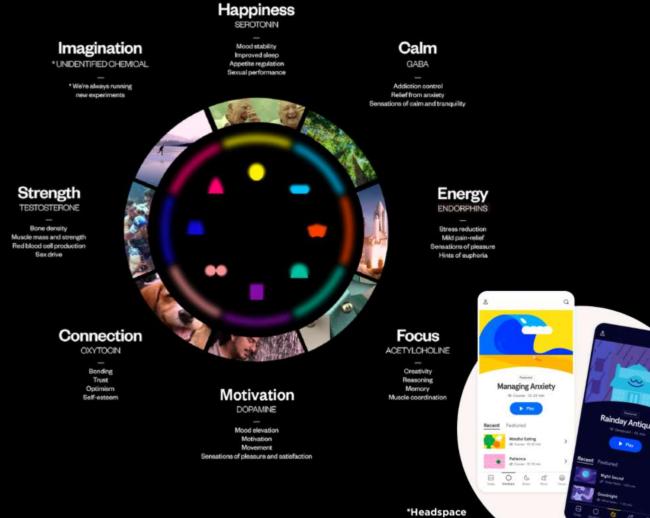
Headspace is part of Headspace Health (currently worth \$3 billion), the world's most accessible, comprehensive provider of mental health and well-being care.



A Balanced Digital Nutrition Profile

Digital Nutrition is any deliberate, positive, and productive channel, service, training regimen, or content type, designed to address or alleviate undesirable feelings or mood states.

Digital Nutrition is proactive, and constitutes the underpinning of any approach to comprehensive wellness.





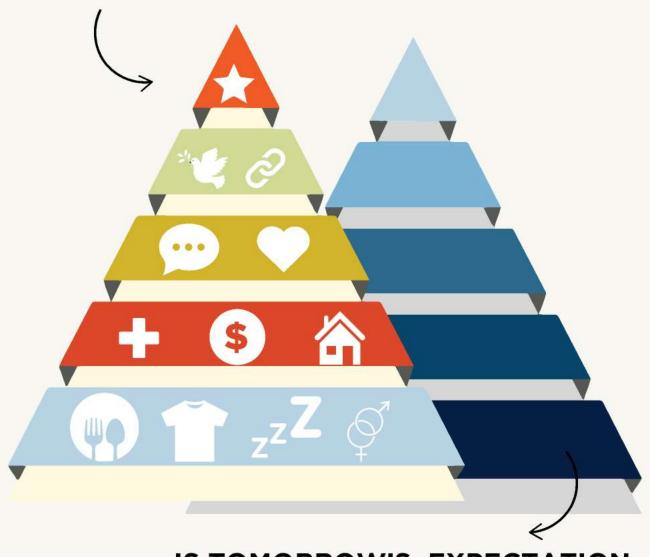
TODAY'S LUXURY



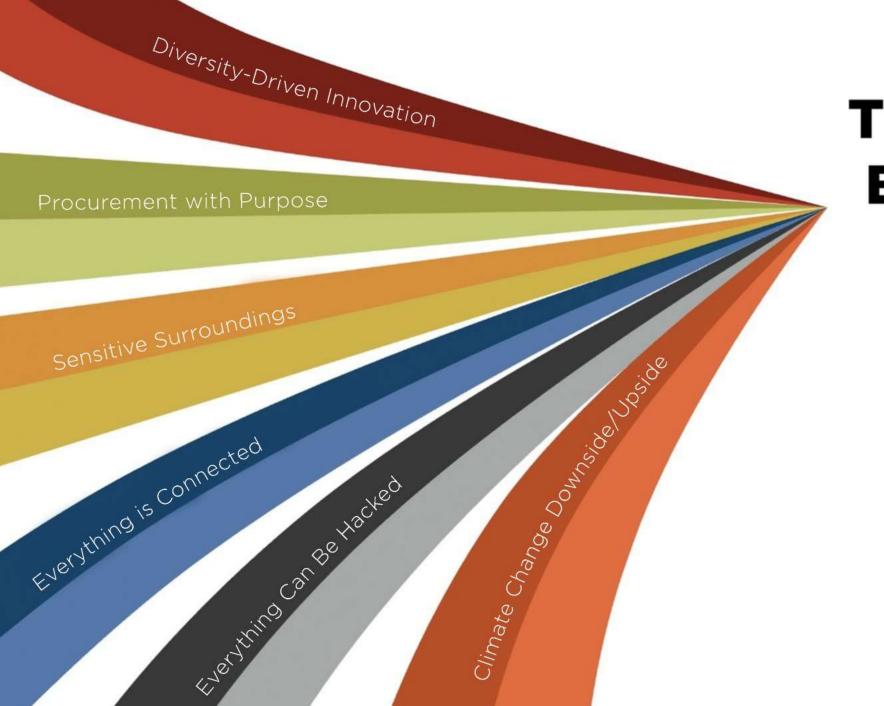








IS TOMORROW'S EXPECTATION



The Future is Better Than You Think

Anchor Yourself to the Mega Trends

TWIN TRANSFORMATION

providing value at the juncture between digital technologies and sustainability.

- Companies adopting this strategy have a 2.5x greater chance of becoming top performers in the future.
- They emphasize sustainable business models powered by technology.







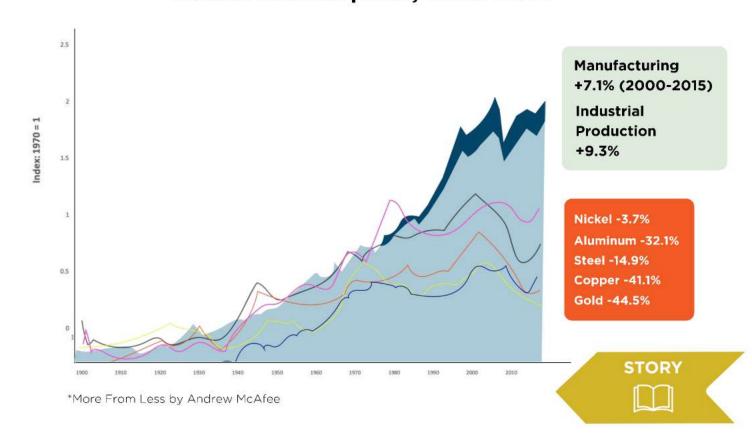
Kering measures and quantifies its environmental impact through an Environmental Profit & Loss (EP&L) account, which makes environmental impacts visible, quantifiable and comparable.

Through a digital platform and tool, it provides access to unprecedented open data behind the EP&L. It also creates a new generation of apps and digital solutions to reduce the impact of fashion on the environment.

DECOUPLING FROM PLANETARY CONSTRAINTS:

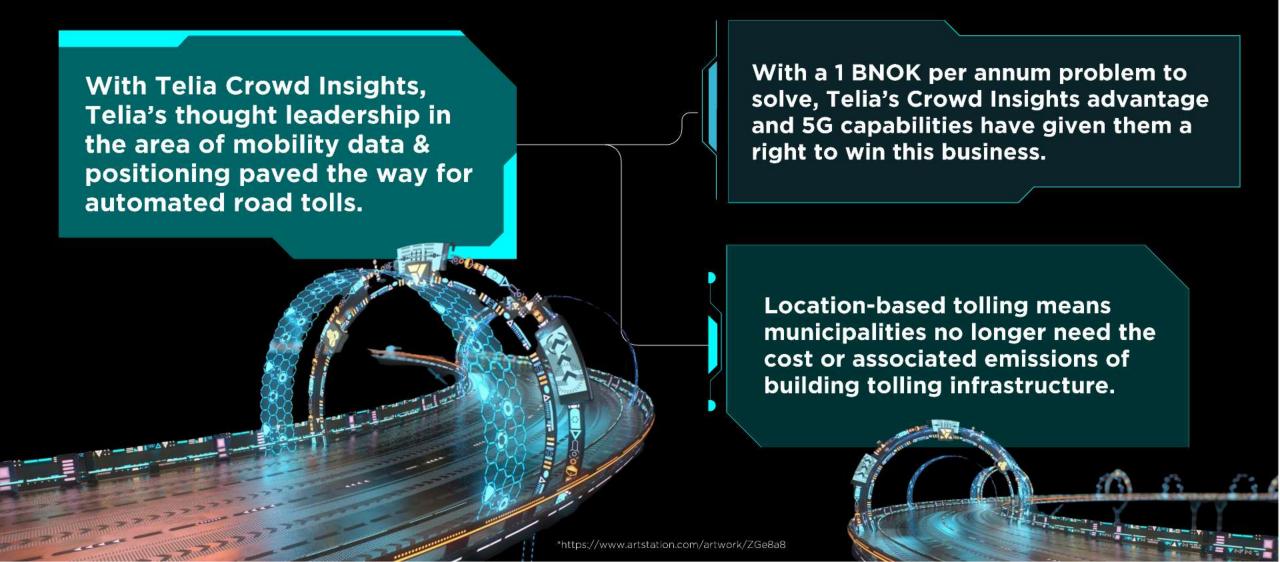
how the iPhone helped save the planet

US Manufacturing Activity and Metals Consumption, 1900-2018





VIRTUALIZING ROAD TOLLS TO REDUCE INFRASTRUCTURE AND ADMINISTRATIVE COSTS



INFORMATION REVOLUTION AND RESOURCE CONSUMPTION

The rapid, widespread access to information has caused fundamental changes in society's use of fewer resources

In the late 1960s, US railway companies owned thousands of railcars, but

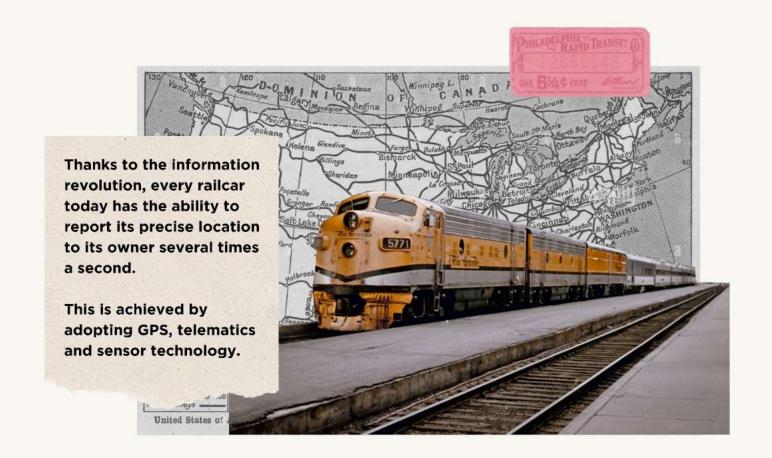
95%

of these railcars did not move on any given day, as the owners did not know where they were.

They knew that increasing the percentage of railcars moving from

5 10%

meant only half of the total quantity of railcars were needed.



HOW TECH OFFERS A FASTER PATH TO SUSTAINABILITY

The combination of process automation, carbon data transparency, circular product or service design, and sustainable business models can reduce emissions by

45% to 70%

FOUR WAYS TECHNOLOGY CAN SPEED JOURNEY TO NET ZERO



Process automation

Average CO2 reduction

5-10%

Cloud-native architecture for AI and data-driven optimization of processes and operations

- Cloud-based data and digital platforms
- Al-driven cost and emissions optimization



Carbon data transparency

30-40%

System-wide visibility to drive sustainable decision-making and behaviour across an organization

- IoT and blockchain-tracking solutions
- Data visualization and impact reporting



Circular products & services

5-10%

Digital products and services to incentivise sustainable consumer behaviour within the industry

- Human-centered design and digital products
- · Behavioral analytics



Data ecosystems & ventures

5-10%

Cross-industry/sector data partnerships for joint abatement initiatives across the ecosystem

- Data sharing and ecosystems
- Cyber resilience

CONSUMER SUSTAINABILITY JOURNEY

34%

of current and former
Audi, BMW, Mercedes,
Tesla or Volkswagen
vehicle owners in the US,
UK and Germany said they
would change to a
different brand due to
sustainability /
sustainability activities*

9 in 10

Australian consumers are more likely to purchase **ethical and sustainable products****

66%

are willing to pay a premium**

BROAD GROUPS
OF INVESTORS
who care about ESG are...



High-net Worth Investors



Millenial Investors



Women (74% of women globally make decisions over financial assets in households)

^{*}Capgemini, 2021 Sustainability Report, https://bit.ly/2XtBH5a

^{**}Nielsen Global Research, 2020, https://bit.ly/3EqDRDp

^{***}Bank of America, Meryll Lynch, 2019, https://bit.ly/3nC2ebi

WHAT DO YOU THINK OF BRAND NORWAY?





65% of all automotive sales in 2021 were electric vehicles.

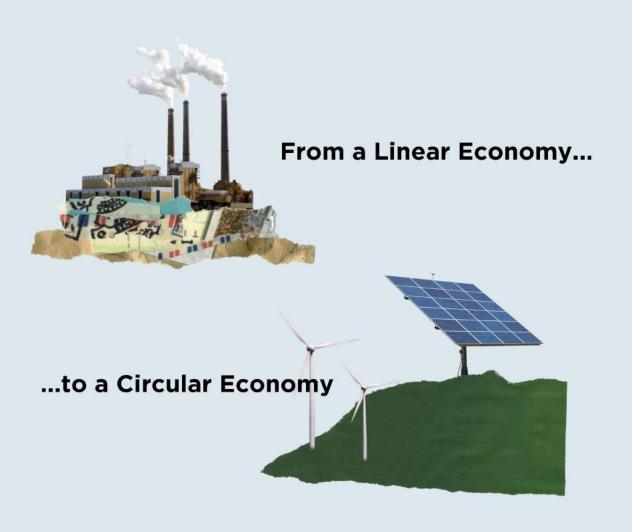


2nd greenest economy in the world.



97% of all electricity generated comes from renewable sources.

AUSTRALIA'S SUPERPOWER TRANSFORMATION:



5 Endowments for an Electrifying Future:



Copious renewable energy resources



Expanses of land suitable for carbon storage



Energy intensive minerals, which can be turned into zero emissions metals



Scarcer minerals needed to make batteries, wind turbines and solar farms



The skills and infrastructure left over from the old resource industries.

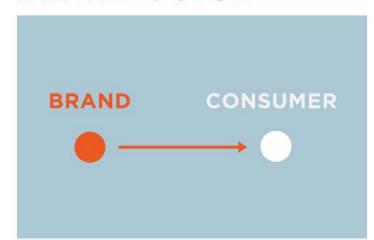
Platinum is The New Bronze



	Platinum	Platinum One	Al Agent 1
Members	13K	1K	Everyone
Contact Centre	Overseas	Canberra	Cloud
Quality of Service	Agnostic	Concierge VIP Service	Predictive
Human Touch	Handovers	Dedicated Agent	Empathetic
Respect	Frustration	Personalised Solution	Trusted Advisor
Escalations	Frequent	Rare	Never
Local Knowledge	Limited	Good	Hyperpersonalised
Refunds	Manual Claim by Member	Initiated Within 24 Hours	Parametric

INTERNET OF THINGS CHANGES BRAND INTERACTION

BRAND VOICE



Broadcast Model

One-way communication

Brand expression Traditional media

Over time

CONSUMER VOICE



Dialog Model

Two-way communication

Self-expression Social & digital media

Near real time

OBJECT VOICE



Connectivity Model

Multiway communication

Experience expression Contextual media

Real-time and predictive





BLUE ZONES

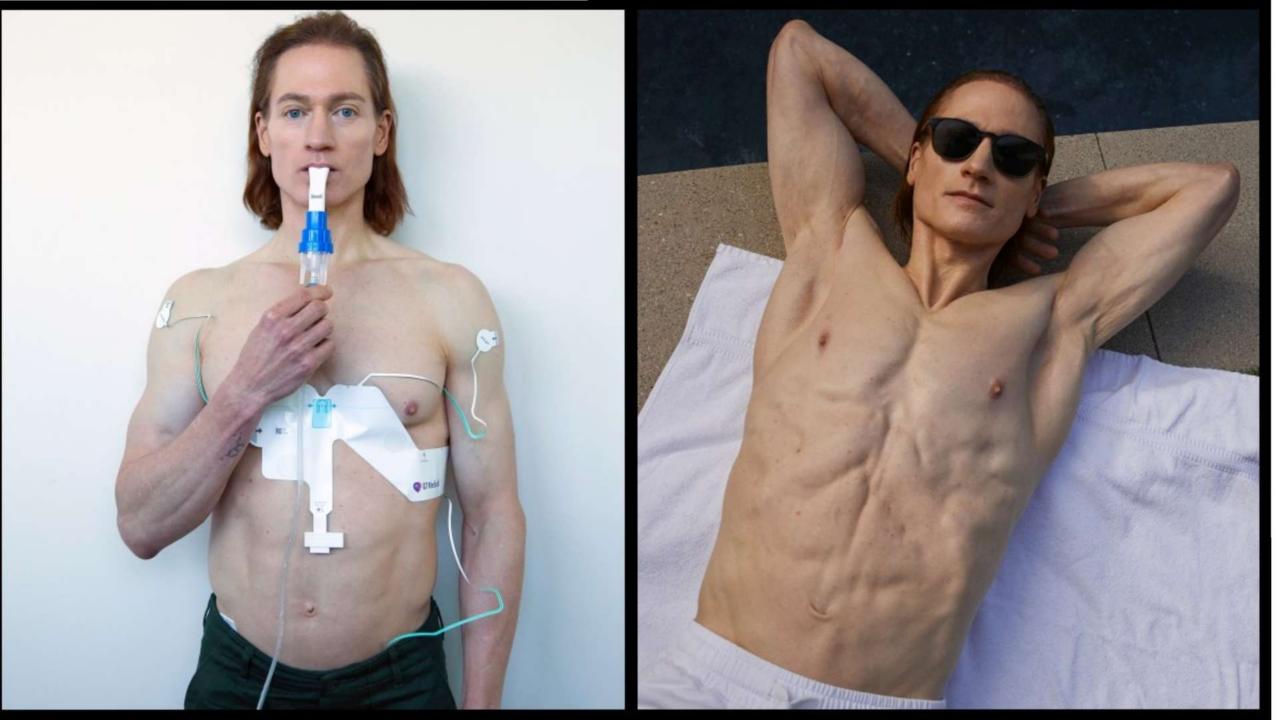
Regions that not only had high concentrations of **individuals over 100 years old**, but also clusters of people who had grown old without health problems like

heart disease, obesity, cancer, or diabetes





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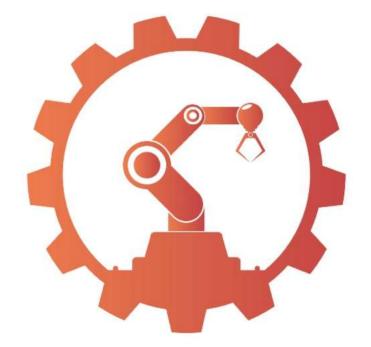


THE AUGMENTED WORKFORCE

Despite the potential benefits of this new human/technology partnership, some people still resist or feel afraid of advancements that may alter their work.

37%

of employees would share innovation or automation ideas if they believed they would have to do different work as a result of such technology being implemented.



87%

said they would share innovation ideas with their employer if they believed the technology would help make their job better.



AVOIDS EMISSIONS EQUIVALENT TO

20000+
PASSENGER CARS

DUE TO EFFICIENT ROUTE PLANNING AND LESS TRUCKS NEEDED:

10M GALLONS

LESS FUEL

20 000 TONNES

LESS CARBON DIOXIDE

350 000

MORE
PACKAGES
DELIVERED ANNUALLY

HUMAN INTERFACE

(EQ + UQ + CQ)



DIGITAL AUGMENTATION



FUTUREMPATHY²



PRE-MORTEM EXPERIMENT



Imagine that it is now 2030, and on your watch your company went belly-up.

What were the **trends** you missed, what were the **signals** you ignored, and what were the **investment decisions** you delayed which led to this demise?



Big and Small Bets on Your Future

POINT A

Technology Now Speaks Human. What innovation, long-termism or smarter investment decisions will you now start coding for?

POINT B

Technology is Taking the Robot Out of the Human. What will you do to do less of the menial and mundane & more of the meaningful and the humane?

POINT C

Twin Transformation is Driving the Green Economy. We can now have our cake and eat it too.



Anders Sörman-Nilsson

Futurist I Keynote Speaker I Brand Strategist

Thinque

Avant-Garde Ideas That Expand Minds and Inspire a Change of Heart

Global EMBA

LLB (Hons)

BA (Political Science)





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