

Company	SeaLink
Code	SLK
Meeting	AGM
Date	22 October 2018
Venue	Adelaide Pavilion, Veale Gardens, Cnr South Terrace & Peacock Road, Adelaide
Monitor	Ken Wakeman assisted by Cynthia Loh

Number attendees at meeting	40 including 20 shareholders (estimate)
Number of holdings represented by ASA	25
Value of proxies	\$1.746m
Number of shares represented by ASA	337,757
Market capitalisation	\$386m
Were proxies voted?	No, show of hands
Pre AGM Meeting?	Yes, with CFO Andrew Muir and Company Secretary Joanne McDonald

Heading towards a transport powerhouse

The meeting ran smoothly with all resolutions passed without dissent on a show of hands. Proxies indicated motions would have passed with ease had there been a poll. However, there was a 33% and 31% vote against directors Mssrs Smerdon & Dodd respectively; each being a substantial shareholder. No reason was advanced for the large against vote.

Attendance was low once again this year probably due to the Argo meeting at the other end of town. Interestingly, a shareholder asked if the company could organise its AGM on a different date to Argo.

Chair Mr McEvoy opened proceedings with video showcasing the numerous SeaLink businesses. He then gave a high-level overview of the 2019 financial year (FY19) which he acknowledged was his letter to shareholder printed in the annual report. He spoke briefly about the Transit Systems acquisition and introduced the new CEO, Clint Feuerherdt who is the current CEO of Transit Systems.

CEO Jeff Ellison gave a detailed presentation of the various businesses and how they are travelling and his view of the future of the business. He then spoke at length about the Transit Systems acquisition and how neatly it fits with the SeaLink business.

The ASA raised the issue of the 50% impairment after only one year of UWAI, an IT system which collates, translates and publishes local business content into Chinese Language for Chinese tourists and visitors to easily access on their mobile phones and devices. Although the CEO made positive comments about the investment in his presentation we stated that we were still concerned that a large impairment should happen after only one year.

One of the directors standing for reelection Ms Andrea Staines, did not own any shares in the company but we voted for her re-election because she was one of only three independent directors and one of two female directors on the board. However, we asked the board to consider introducing a policy that required directors to have shares in the company. The chair answered that there was no intention to introduce such a policy but in light of our comments would discuss the matter with the board again.

Apart from the request to move the date of the AGM referred to earlier, there was only one other question from the floor. A shareholder asked if any consideration was being given to phase out diesel and use less polluting fuels on SeaLink vessels. The shareholder pointed out that more electric and hybrid buses were being used and wondered if this technology could be used for SeaLink vessels. The Chair replied that they were always looking at reducing their emissions but that it was complex with seagoing equipment.

Overall the shareholders appeared happy which was not surprising given the share price had increased by 25% in the past 2 weeks and there was also a rights issue in play at a 42% discount.

Both Chair and CEO presentations can be found here:

<https://www.asx.com.au/asxpdf/20191021/pdf/449phhpn5jkccw.pdf>