



Company	Beach Energy
Code	BPT
Meeting	AGM
Date	23 November 2018
Venue	Adelaide Convention Centre
Monitor	James Hahn

Number attendees at meeting	102 shareholders & 49 visitors
Number of holdings represented by ASA	99
Value of proxies	\$3.5m
Number of shares represented by ASA	2.3m
Market capitalisation	\$3.5bn
Were proxies voted?	Yes, on a poll
Pre AGM Meeting?	Yes, with Chair Glenn Davis

Beach surfing on a wave of success

Chair, Glenn Davis, addressed the meeting in an upbeat tone. He highlighted the goals for the Lattice acquisition were surpassed. Some points made were: 2P reserves across the Cooper Basin increased 71% to 128 million barrels (mmbbs); Beach now supplies 15% of the east coast gas market. Debt repayments saw a reduction to 20% from 33%. More than any other point he stressed that Beach now has a low operating expense model, combined with the fact that about 60% of the company's revenue was from non-oil priced gas contracts made it especially able to thrive in a low oil price environment.

CEO, Matt Kay continued on the theme set by Glenn Davis. He stressed that \$60m of synergies had been realised with the acquisition of Lattice and another \$30m of savings were being sought in FY19 and FY20. The Cooper Basin oil has an operating cost of \$5 per barrel. Mr Kay also informed the meeting that it was the company's intention to be debt free within 12 months. He announced that rather than pay the free cash flow to dividends he thought it appropriate that Beach should follow a growth strategy by using the money to expand through organic means and/or acquisition.

ASA presented an endorsement of the company performance and strategy. It was stated that although we had taken issue with many of Beach's decisions in the past there was no issue to be addressed at present.

Two proxy representatives asked multiple questions concerning the company's ability to adapt to climate change scenarios. Chair, Glenn Davis and the Audit Partner from EY answered all questions fully and to the satisfaction of the audience.

All resolutions were passed with positive proxies in the upper 90% range (of shares voted). This was especially relevant due to fact that 77.79% of total votes were given as proxies.

The meeting was completed in a spritely 58 minutes, including all presentations, resolutions and questions. A post-meeting raffle resulted in a bottle of Coonawarra wine for each of three lucky shareholders present at the meeting. The Chair used the occasion to comment on the long standing good relationship between the company and grape growers in the region.